

Message Text

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PAGE 01 LAGOS 00433 121325Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
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P R 121029Z JAN 78
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AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS LAGOS 00433

DEPT FOR MARY C. INOUSSA, OPIOS, OVERSEAS BUSINESS OPS DIV.

E.O. 11652: N/A

TAGS: BTIO, BFOL, EQIP, EAID, SEDU, NI

SUBJECT: NIGERIAN PRINTING AND PUBLISHING CO. SEEKS PARTNER

REF: (A) USDOC 227, (B) 77 LAGOS 14461, (C) USDOC 23655

1. OFFOKAJA PROVIDED FOLLOWING ITINERARY (ALL DATES JANUARY) AND
ASKS THAT HOTEL RESERVATIONS BE MADE AT BOSTON, FIRST STOP:

18 DEPART LAGOS 1000 NIGERIAN AIRWAYS TO LONDON.

19 TWA FROM LONDON TO BOSTON, ETA 1310. PLEASE RESERVE
SIX MEDIUM PRICED SINGLES ESSEX HOTEL OR THE HOLIDAY
INN NEAR AIRPORT FOR NIGHTS OF 19, 20, 21, 22. OFFOKAJA
KNOWS THESE HOTELS FROM STUDENT DAYS AT WILLIAMS AND
HARVARD.

20-21 GROUP VISITS ADDISON-WESLEY PUBLISHING CO., READING,
MASS., AND ALSO ACCEPTS OFFER ARRANGE VISIT TO CHICAGO
PRINTING COMPANYKV

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22 FREE DAY.

23 VISITS COURIER CORP., LOWELL, MASS., PRINTING
FACILITIES. SAME DAY DESIRES SQUEEZE IN MEETING
WITH INTERNATIONAL EDUCATION REPRESENTATIVES,
CONCORD, MASS. TO LEARN WHAT FIRM DOES. MEET
AT HOTEL, COMMERCE DISTRICT OFFICE, OR OTHER

CONVENIENT PLACE. EVENING AMTRAK TRAIN TO NEW YORK.

24-25 TWO DAYS WITH SCHOLASTIC MAGAZINES, INC., AND
ATTEMPT TO WORK OUT SUBSEQUENT VISIT TO DAYTON
PRINTING PLANT. (FYI: YOU MIGHT TELL ROBINSON
HIS BOOKS AND LETTER WERE BELIVERED TO OFFAKAJA
JAN. 10: GROUP VERY FAVORPVLV IMPRESSED WITH FIRM
NL AND ITS INTEREST IN THIS PROJECT. END FYI.)

26 INTERNATIONAL CENTER FOR EDUCATIONAL ADVANCEMENT.
GROUP TAKES 6 P.M. PLANE TO CHICAGO.

27-28 RAND-MCNALLY AND PRINTING COMPANY VISIT ARRANGED
BY ADDISON-WOSLEY.

29 FREE DAY. TRAVEL TO DAYTON)

30 HOPE TO VISIT SCHOLASTIC'S DAYTON PLANT ENROUTE
BACK TO NEW YORK.

31 RETURN TO LAGOS VIA NEW YORK AND LONDON.

2. GROUP CONSISTS OF: MRS. P.A. OGUNDIPE, CHAIRPERSON; MR. A. O.
ADUROGBANGBANC MR. E.O. OFFOKAJA; CHIEF ALAWODEKX MRS. ENO BASSEY AND
A PRINTER TO BE NAMED TO REPLACE ORIGINAL PRINTER WHO IS ILL.
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3. OFFOKAJA AWARE SCHEDULE MAY VARY FROM ABOVE BECAUSE OF
WEATHER OR OTHER FACTORS.
HE WILL CONTACT MS. INOQSSA FOR ASSISTANCE AS

REQUIRED.
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